

# High Country Construction

Shows sales detail by general ledger accounts for any user defined range of dates

## Sales Journal for the Period 5/1/01 thru 5/31/01

G/L Number	Customer	Invoice Number	Job Number	Date	Debit	Credit
<b>1110.0.0.0</b>	<b>Accounts receivable - retainage</b>					
	Simplex Time Recorder Co.	4064		5/10/01	\$182,027.60	\$0.00
	<b>Total for G/L Account</b>	<b>1110.0.0.0</b>			<b>\$182,027.60</b>	<b>\$0.00</b>
<b>2180.0.0.0</b>	<b>Accrued sales tax</b>					
	Blue Ridge Construction	4065	0009.09801.00000.	5/12/01	\$0.00	\$15.00
	Blue Ridge Construction	4065	0009.09801.00000.	5/12/01	\$0.00	\$75.00
	<b>Total for G/L Account</b>	<b>2180.0.0.0</b>			<b>\$0.00</b>	<b>\$90.00</b>
<b>3010.0.0.0</b>	<b>Sales</b>					
	Simplex Time Recorder Co.	4064	0002.02000.00000.	5/10/01	\$0.00	\$1,811,205.18
	Blue Ridge Construction	4065	0009.09801.00000.	5/12/01	\$0.00	\$250.00
	Blue Ridge Construction	4065	0009.09801.00000.	5/12/01	\$0.00	\$1,250.00
	Galena Park Terr	4066	0009.09804.00000.	5/15/01	\$0.00	\$6,980.00
	<b>Total for G/L Account</b>	<b>3010.0.0.0</b>			<b>\$0.00</b>	<b>\$1,819,685.18</b>
	<b>Total for all Accounts</b>				<b>\$182,027.60</b>	<b>\$1,819,775.18</b>

Shows the detail for sales tax and retainage accounts

Shows the job cost number

# Sales Order Analysis - By Item

**High Country Construction**  
Monday, July 16, 2001

From: 1/1/01 TO: 7/16/01

<u>UOM</u>	<u>Qty Shipped</u>	<u>Sales Price</u>	<u>Gross Sales</u>	<u>Inventory Cost</u>	<u>Gross Margin</u>	<u>Margin %</u>
Item: 125						
Dozen	10	\$132.00	\$1,320.00	\$660.00	\$660.00	50.0%
<b>TOTAL: 125</b>			\$1,320.00		\$660.00	50.0%
Item: 128						
Dozen	3	\$168.00	\$504.00	\$252.00	\$252.00	50.0%
<b>TOTAL: 128</b>			\$504.00		\$252.00	50.0%
Item: 1403						
Dozen	10	\$132.00	\$924.00	\$462.00	\$462.00	50.0%
Each	10	\$11.00	\$176.00	\$88.00	\$88.00	50.0%
<b>TOTAL: 1403</b>			\$1,100.00		\$550.00	50.0%
Item: 1406						
Each	10	\$88.00	\$880.00	\$440.00	\$440.00	50.0%
<b>TOTAL: 1406</b>			\$880.00		\$440.00	50.0%
Item: 274						
Dozen	3	\$108.00	\$324.00	\$162.00	\$162.00	50.0%
<b>TOTAL: 274</b>			\$324.00		\$162.00	50.0%
Item: 303						
Each	5	\$5.00	\$25.00	\$10.00	\$15.00	60.0%

Allows you to select numerous combinations of date ranges, customers, items and sales people

Use to evaluate the contribution to gross profit being made by customer, by item and by salesperson

For each item displayed on the report the system will provide the quantity shipped, sales price, gross sales, inventory cost and gross margin

## High Country Construction

### Purchase Journal

 for the Period 5/1/01 thru 5/30/01

G/L Number	Supplier	Invoice Number	Job Number	Invoice Date	Debit	Credit	
<b>4020.0.0.0</b>	<b>Material</b>						
GE Supply Co.		12447	0002.02001.1000.0	5/15/01	\$26.96	\$0.00	
GE Supply Co.		12447	0009.09804.1300.0	5/15/01	\$36.98	\$0.00	
GE Supply Co.		12447	0009.09801.1000.0	5/15/01	\$15.52	\$0.00	
Rental Service Corporation		154	0002.02001.1000.0	5/1/01	\$32.84	\$0.00	
<b>Total for G/L Account</b>					<b>4020.0.0.0</b>	<b>\$112.30</b>	<b>\$0.00</b>
<b>4040.0.0.0</b>	<b>Direct job expense</b>						
Rental Service Corporation		5448	0002.02001.1000.0	5/1/01	\$8.96	\$0.00	
<b>Total for G/L Account</b>					<b>4040.0.0.0</b>	<b>\$8.96</b>	<b>\$0.00</b>
<b>5300.0.0.0</b>	<b>Shop supplies</b>						
Supplies Unlimited		41554		5/10/01	\$148.74	\$0.00	
<b>Total for G/L Account</b>					<b>5300.0.0.0</b>	<b>\$148.74</b>	<b>\$0.00</b>
<b>5380.0.0.0</b>	<b>Computer maintenance</b>						
Supplies Unlimited		41554		5/10/01	\$148.74	\$0.00	
<b>Total for G/L Account</b>					<b>5380.0.0.0</b>	<b>\$148.74</b>	<b>\$0.00</b>
<b>Total for all Accounts</b>						<b>\$465.98</b>	<b>\$0.00</b>

Shows the job cost number

Can be run using invoice date or invoice received

Shows purchase detail by general ledger accounts for any user-defined range of dates

**P. O. Analysis By Supplier**

Can be run for any user  
-defined date range

**High Country Construction**

From: 1/1/2001 TO: 8/24/2001

Friday, August 24, 2001

<u>Item</u>	<u>UOM</u>	<u>Quantity Ordered</u>	<u>Projected Cost</u>	<u>Extended Cost</u>	<u>Quantity Returned</u>	<u>Quantity Received</u>
Supplier: <b>Graybar Electric Company Inc.</b>						
128	Dozen	5	\$84.00	\$420.00	0	5
<b>TOTAL For :128</b>		5	\$84.00	\$420.00	0	5
1406	Dozen	6	\$48.00	\$288.00	0	6
<b>TOTAL For :1406</b>		6	\$48.00	\$288.00	0	6
48775456	Each	1	\$125.00	\$125.00	0	1
48775456	Each	1	\$125.98	\$125.98	0	1
<b>TOTAL For :48775456</b>		2	\$250.98	\$250.98	0	2
531	Each	16	\$4.25	\$68.00	0	16
531	Each	12	\$4.25	\$51.00	0	12
<b>TOTAL For :531</b>		28	\$8.50	\$119.00	0	28
<b>TOTAL: Graybar Electric Company Inc.</b>				\$1,077.98		
<b>Grand Total All Suppliers:</b>				\$1,077.98		

Can be sorted and totaled  
by Supplier, Item or Group

**Inventory Status - By Item**

System reports inventory items on hand, on order and committed so that available inventory takes into account sold and purchased stock

<u>Location</u>	<u>UOM</u>	<u>Qty On Hand</u>	<u>On Order</u>	<u>Committed</u>	<u>Stocking Level</u>		<u>List Price</u>	<u>Avg Cost</u>
					<u>Min</u>	<u>Max</u>		
Warehouse:	<b>Main</b>							
Item:	<b>1403</b>							
Aisle 1	Each	306	31	2	50	300	\$11.00	\$6.50
Aisle 4	Dozen	8	10	5	10	50	\$132.00	\$66.00
Item:	<b>1406</b>							
Aisle 2	Each	89	0	0	25	200	\$8.00	\$4.00
Aisle 3	Dozen	20	5	0	5	35	\$96.00	\$48.00
Item:	<b>48500</b>							
Aisle 1	Each	0	36	0	5	100	\$12.00	\$0.00
Aisle 3	Dozen	9	0	0	5	25	\$144.00	\$72.00
Item:	<b>49687</b>							
Aisle 1	Each	116	0	0	5	10	\$12.00	\$6.00
Item:	<b>6501</b>							
Aisle 3	Dozen	0	0	0	10	40	\$6.50	\$0.00

Report can be selected to group and subtotal by location, by group, by item or by supplier

Shows minimum and maximum stocking levels by location

# Inventory Valuation - By Item

**High Country Construction**  
 Monday, July 16, 2001

Location	UOM	Qty On Hand	Average	Cost Extended	List	Price Extended
Warehouse: <b>Main</b>						
Item: <b>1403</b>						
Aisle 1	Each	306	\$6.50	\$1,989.00	\$11.00	\$3,366.00
Aisle 4	Dozen	8	\$66.00	\$528.00	\$132.00	\$1,056.00
Item Total: <b>1403</b>				\$2,517.00		\$4,422.00
Item: <b>1406</b>						
Aisle 2	Each	89	\$4.00	\$356.00	\$8.00	\$712.00
Aisle 3	Dozen	20	\$48.00	\$960.00	\$96.00	\$1,920.00
Item Total: <b>1406</b>				\$1,316.00		\$2,632.00
Item: <b>48500</b>						
Aisle 1	Each			\$0.00	\$12.00	\$0.00
Aisle 3	Dozen			\$648.00	\$144.00	\$1,296.00
Item Total: <b>48500</b>				\$648.00		\$1,296.00
Item: <b>49687</b>						
Aisle 1	Each	116	\$6.00	\$696.00	\$12.00	\$1,392.00
Item Total: <b>49687</b>				\$696.00		\$1,392.00
Item: <b>6501</b>						
Aisle 3	Dozen		\$0.00	\$0.00	\$6.50	\$0.00
Item Total: <b>6501</b>				\$0.00		\$0.00
Warehouse Total: <b>Main</b>				\$5,177.00		\$9,742.00

Select and analyze the valuation of items by locations, by groups or by suppliers

Report provides a comparison between the purchase cost and the selling price of a single item with a total for all selected items

# Inventory Valuation By Supplier

**High Peaks Municipality (Demo)**

Friday, May 12, 2000

Location	Item	UO	Qty On	Average	Cost Extended	List	Price Extended
Supplier: Aisle One Supplier	<b>ABELE TRACTOR EQUIPMENT CO., INC.</b> Tires <b>ABELE TRACTOR EQUIPMENT CO., INC.</b>	EA	15	\$36.98	\$554.70 \$554.70	\$50.00	\$750.00 \$750.00
Supplier: Aisle One Supplier	<b>BOB'S AUTO PARTS, INC.</b> Tires <b>BOB'S AUTO PARTS, INC.</b>	EA	15	\$36.98	\$554.70 \$554.70	\$50.00	\$750.00 \$750.00
Supplier: Aisle Two Supplier	<b>GORDON KNEER BODY SHOP</b> Work Gloves <b>GORDON KNEER BODY SHOP</b>	EA	100	\$1.84	\$184.00 \$184.00	\$2.50	\$250.00 \$250.00
Supplier: Aisle Two Supplier	<b>NORTHEAST WELDERS SUPPLY, LTD</b> Work Gloves <b>NORTHEAST WELDERS SUPPLY, LTD</b>	EA	100	\$1.84	\$184.00 \$184.00	\$2.50	\$250.00 \$250.00
Warehouse Total:	<b>Main</b>				\$1,477.40		\$2,000.00

# Inventory Turns Analysis

(Top 50 Fastest Moving Inventory Items)

## High Country Construction

Monday, July 16, 2001

Can choose to view 50 fastest selling/most used items or 50 slowest selling/least used items

Item Code	Description	UOM Code	Shipments For:		Avg Daily on Hand	Estimated Inventory Turns	Net Available
			Range Selected	Est Annualized			
12515	AMP 66 Watt 125 V 2 pole 2 wire	Dozen	10	19	20	0.9	-5
6502	4 watt 125 V Night Light	Dozen	2	4	18	0.2	8
1403	15 AMP 660 Watt 125 V 2 pole 2 wire	Dozen		4	27	0.1	13
14066	60 WATT 125 V AC	Each					
49666	90-300V 1/3 WATT Circuit Tester	Dozen	11	20	198	0.1	98
6115	AMP 66 Watt 125 V 2 pole	Dozen	1	2	29	0.1	9
128	15 AMP 660 Watt 125 V 2 pole 2 wire	Dozen	3	6	69	0.1	14
49687	15 AMP 125 V 2 pole 2 wire non grounding	Each	1	2	24	0.1	12
531	15 AMP 125 V 2 pole 2 wire non-grounding	Each	9	17	241	0.1	116
27415	AMP 125 V 2-pole 2 wire to 2 pole 3 wire	Dozen	14		421	0.1	131
6115	AMP 66 Watt 125 V 2 pole 2 wire Medium	Each	1	2	37	0.1	14
62-P15	AMP 125 V 2-Pole 2-Wire Non-Grounding	Each	5	9	195	0.0	95
48500	Outlet cover night light 125 V 1/4 WATT	Dozen	8	15	482	0.0	237
30315	AMP 125 V 2-Pole 2-Wire Non-Grounding	Each		2	64	0.0	30
1403	15 AMP 660 Watt 125 V 2 pole 2 wire	Each		9	400	0.0	159
69915	AMP 125 V 2 pole 3 wire grounding Plug	Dozen		26	1266	0.0	335
91	15 AMP 125 V 2-Pole 3-Wire Grounding	Each		0	60	0.0	20
6315	AMP 125 V 2 Pole 2 wire non grounding	Each		0	261	0.0	121
15	AMP 125 V 2 pole 3 wire grounding	Each		0	36	0.0	18
69815	AMP 125 V 2-pole 2 wire to 2 pole 3 wire	Dozen		0	4	0.0	4
69715	AMP 125 V 2 pole 3 wire grounding plug	Dozen		0	20	0.0	10
14066	60 WATT 125 V AC 2	Dozen	0				10
69415	AMP 125 V 2 pole 3 wire grounding Plug	Dozen	0				31
6508-SEN	3 WATT bulb 125 V Mini Fluorescent	Dozen	0				10
6508	3 Watt bulb 125 V Mini utility Light	Dozen	0				10
48775456	Custom Order	Each	0	0	0	0.0	1
6508	3 Watt bulb 125 V Mini utility Light	Each	0	0	6	0.0	3
7002	1/3 Watt 125 V 2 pole 3 wire grounding	Dozen	0	0	64	0.0	6
49686	15 AMP 125 V 2 pole 3 wire grounding	Dozen	0	0	20	0.0	24

Can be run for any user-defined date range

See which of your inventory items are selling the best / or used the most vs. those which are not

Find which items may cause potential service problems, and which items may need to be marked down and "sold-off" in order to free up additional working capital